

Application of interest to provide Financial Advisory Services to the Government Offices of Sweden

16 February 2016

Greenhill & Co. International LLP (“Greenhill”) is delighted to express its interest in acting as adviser to the Swedish Ministry of Enterprise and Innovation (“the Government”). This application of interest supersedes our previous submission of November 2007.

Information about the tenderer

Greenhill & Co. International LLP, incorporated in England, Reg No OC332045, is an affiliate of Greenhill & Co., Inc. which is incorporated and has its head office located in New York, USA. Greenhill & Co. Sweden AB is a wholly owned subsidiary of Greenhill & Co., Inc.

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Greenhill has all the necessary licences and permits to provide the services as described in this document (Greenhill is regulated in the UK by the Financial Services Authority (the ‘FSA’) and is entered in the FSA’s Register under the following FSA registration number: 474168).

Overview of Greenhill

Greenhill is a leading independent investment bank focused entirely on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital advisory to corporations, partnerships, institutions and governments globally.

Greenhill is listed on the New York Stock Exchange (NYSE:GHL) since 2004. Since its foundation in 1996, the firm has advised on some 630 transactions with an aggregate value in excess of \$1,450bn. As of December 31, 2015, we had 345 employees globally, including 74 managing directors.

Since our founding, Greenhill has grown steadily, through recruiting talented managing directors and other senior professionals from major investment banks, independent financial advisory firms and other institutions, with a range of geographic, industry and transaction specialties as well as high-level corporate and other relationships, and through training, developing and promoting professionals internally. Since the opening of our original office in New York in 1996, we have expanded beyond merger and acquisition advisory services to include financing, restructuring and capital raising advice, have expanded the breadth of our sector expertise to cover substantially all major industries and have expanded globally to 15 offices across five continents.

We service clients located throughout the world from our offices in New York, London, Frankfurt, Hong Kong, São Paulo, Singapore, Stockholm, Sydney, Tokyo, Toronto, Chicago, Dallas, Houston, Melbourne and San Francisco.

Independent advisory services

At Greenhill, we are singularly focused on providing conflict-free advice to clients on a wide variety of complex financial matters, using our global resources to provide a combination of transaction experience, industry sector expertise and knowledge of relevant regional markets. We work seamlessly across offices and markets to provide the highest caliber advice and services to our clients.

Greenhill is a unique global investment banking firm, not only in relation to the large integrated, or "bulge bracket", institutions which engage in commercial lending, underwriting, research, sales and trading and other businesses, but also in relation to other so called "independent" investment banks, many of which engage in investment management, research and capital markets businesses, all of which can create conflicts with clients' interests. Greenhill's singular focus on advisory services differentiates us from other investment banks and enables us to offer a unique approach to client service.

- Advising clients is our only business. We do not engage in investing, trading, lending, underwriting, research or investment management businesses

- We provide unbiased, conflict free advice. We have no products or additional services to cross-sell and, thus, no inherent conflicts of interest. We also have no lending, prime brokerage or other relationships with activist investors
- We maintain the highest levels of confidentiality. Our advisory only business model and minimal conflicts enable us to maintain greater client confidentiality with fewer real or perceived risks of leaks
- Senior level attention is fundamental to our model. Our managing directors, who possess both transaction expertise and sector and regional knowledge, are actively engaged in our client mandates from origination through execution and closing
- We offer a collaborative approach to global client service. Our professionals around the globe work together on a fully integrated, one firm-one team approach to advance the interests of our clients