

Tender for Financial Advisory Services

Introduction to Barclays Investment Bank



Barclays UK

UK Retail and Business Banking



Barclays International

Consumer, Cards and Payments



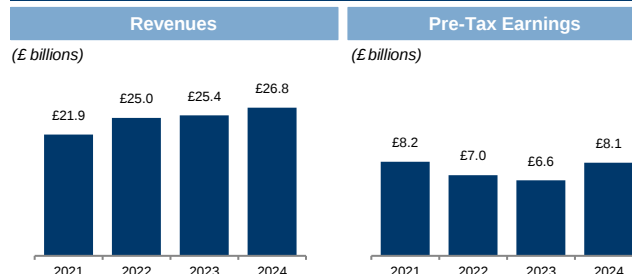
Corporate and Investment Bank



Overview

- Founded in 1690 and headquartered in London, Barclays (Barclays PLC) is a major global financial services provider
- Operating in more than 40 countries and employing ~90,000 people across more than 7,000 branches
- Barclays Investment Bank is a business division of the Barclays Group, and operates in the EEA through Barclays Bank Ireland PLC (A+ / A+ *)

Financial Summary of Barclays PLC



* Long term credit rating from S&P / Fitch

Formal Information Requirements

Full legal name	Barclays Bank Ireland PLC	Barclays Bank Ireland PLC, Filial Sweden
Company registration number for Barclays Bank Ireland PLC	396330	516406-1144
Registered address	Barclays Bank Ireland PLC One Molesworth Street Dublin 2 D02 RF29 Ireland	Barclays Bank Ireland PLC, Filial Sweden Kungsträdgårdsgatan 10 Stockholm 111 47 Sweden
Services offered	M&A/Strategic Advisory, Equity and Debt Capital Markets, Ratings Advisory, Loan Syndication, Risk Management; Interest Rate and Foreign Exchange; Corporate Banking Services	
Valid licenses and permits	Please refer to the following links regarding Barclays' valid licenses and permits to provide financial services in the EEA and Sweden: https://registers.centralbank.ie/FirmDataPage.aspx?firmReferenceNumber=C36964 https://fi.se/en/our-registers/company-register/details/?id=71044 https://fi.se/en/our-registers/company-register/details/?id=171577	

Local Presence

- Barclays' Nordic franchise is run from its Stockholm office at Kungsträdgårdsgatan 10
- One of the largest local teams among international banks in the region



15 local bankers



35+ years in the region



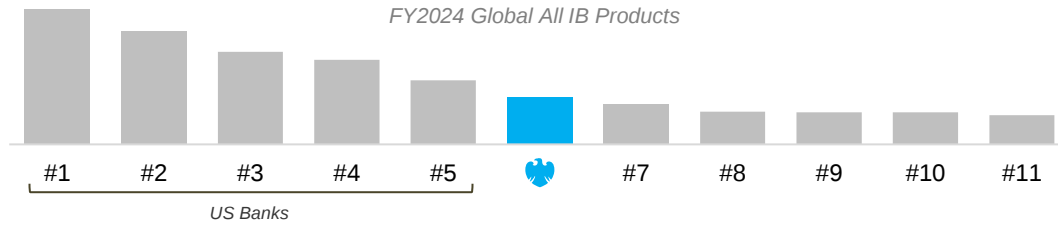
100+ clients

Barclays Main Contacts

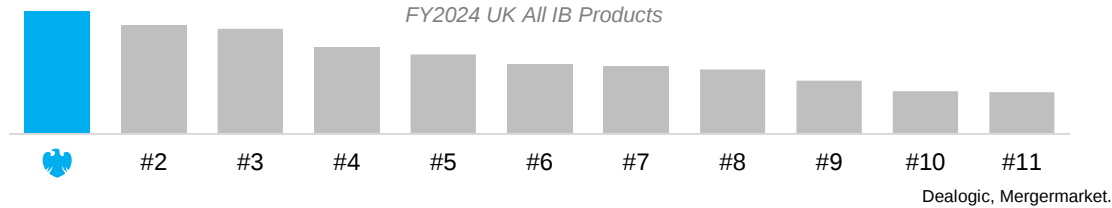
Nordic Banking	Title	Location	Telephone	E-mail
Tobias Åkermark	Head of Nordic Investment Banking & Country CEO SE, Managing Director	Stockholm	+ 44 78 3387 4572	tobias.akermark@barclays.com
Staffan Johansson	Head of Nordic M&A, Managing Director	Stockholm	+ 44 73 8514 2522	staffan.johansson@barclays.com

Top Tier Global Investment Bank

All IB Products League Table By Fee



UK All IB Products League Table By Fee



Trusted and Local M&A Advisor

Nordic M&A league table 2020–2025

Rank	Bank	Deal value (€bn)
1	Goldman Sachs	158.3
2	Morgan Stanley	71.7
3	BofA Securities	71.5
4	JP Morgan	70.8
5	Citi	70.6
6	Deutsche Bank	40.3
#7	BARCLAYS	39.0
8	UBS	29.7
9	BNP Paribas	25.0
10	Rothschild & Co	24.8

Dealogic ranked by deal value as of 6 May 2025.
Excluding pending deals under Administration for Market Regulation case review and deals <200m in deal value

 acquisition of <i>Financial advisor to Ontario Teachers' Pension Plan April 2025</i>	 agrees to acquire <i>c. €800m Financial advisor to Summa Equity December 2024</i>	 acquisition of <i>\$320m Financial advisor to Getinge October 2023</i>	 sold a majority stake in to <i>\$1.7bn Financial advisor to Scan Global Logistics May 2023</i>
 sale of 30% minority stake in Telenor Fiber AS to a consortium led by <i>NOK36.1bn (100% of Telenor Fiber AS) Advisor to Telenor February 2023</i>	 German Government Stabilisation Package for Uniper <i>€16.5bn Advisor to Fortum September 2022</i>	 merger with <i>\$13.9bn Advisor to Lundin Energy June 2022</i>	 merger with <i>\$20.0bn Advisor to Gores June 2022</i>

Strong Equity Capital Markets Franchise

Nordic ECM league table 2020-2025YTD

Rank	Bank	Deal value (€bn)
1	Morgan Stanley	8.2
2	Citi	5.6
3	Goldman Sachs	5.1
4	JP Morgan	5.0
5	BofA Securities	4.0
6	BNP Paribas	2.5
#7	BARCLAYS	1.9
8	Jefferies	1.9
9	HSBC	1.2
10	UBS	0.7

Dealogic ranked by deal value as of 6 May 2025.
Excluding GDRs, REITs, Funds, CLEFs and deals <€200m. Non-local banks only

 Secondary Fully Marketed Offering on Behalf of <i>\$700m Joint Global Coordinator May 2025</i>	 Secondary ABB On Behalf of <i>SEK14.1bn/US\$1.3bn Joint Bookrunner April 2024</i>	 Secondary ABB On Behalf of <i>NOK6,820m/\$650m NOK4,561m/\$424m Joint Global Coordinator March 2024 & September 2023</i>	 Primary ABB <i>NOK 500m/c. \$48m Joint Global Coordinator, Joint Bookrunner March 2023</i>
 Convertible Bond <i>€480m Joint Global Coordinator, Joint Bookrunner February 2023</i>	 Secondary Placing <i>SEK19.0bn Joint Bookrunner April 2022</i>	 Initial Public Offering <i>SEK4.8bn Joint Bookrunner October 2021</i>	 Initial Public Offering <i>SEK8.4bn Joint Bookrunner June 2021</i>

Leading Financier for Nordic Clients

Nordic DCM league table 2020 – 2025YTD

Rank	Bank	Deal Value (€bn)
1	JP Morgan	59.4
2	Citi	52.2
3	BNP Paribas	51.4
4	BofA Securities	44.2
5	Deutsche Bank	41.1
#6	BARCLAYS	40.8
7	HSBC	33.4
8	Goldman Sachs	29.5
9	Credit Agricole	29.0
10	UBS	25.5

Dealogic ranked by deal value as of 6 May 2025.
Non-local banks only

Statnett €500m 12.0-year Senior Notes (Green Bond) <i>Joint Bookrunner</i> June 2025	 \$1.75bn 3-tranche Senior Notes <i>Joint Bookrunner</i> May 2025	 €750m 2.875% 4.75yr SP \$650m 4.998% 5yr SP \$350m FRN 5yr SP <i>Joint Bookrunner</i> April 2025, November 2024	Nordea €1bn 2.750% 5yr SP £300m 4.750% 4NC3 SNP \$800mn 6.300% Perp-Mar-32 AT1 <i>Joint Bookrunner</i> April 2025, February 2025, September 2024
 Sustainability-Linked Senior Secured Notes €500m 7.3yr €500m 5yr €500m 7yr <i>Global Coordinator</i> April 2025, April 2024, January 2023	Handelsbanken €500m 2.875% 7yr SP €750m FRN 3yr SP €750m 10yr Green Senior Non-Preferred <i>Joint Bookrunner</i> February 2025 & February 2024	 €750m 3.000% 7yr SP <i>Joint Bookrunner</i> January 2025	 \$1.5bn 2-tranche Senior Notes / €750m 8yr Senior Notes <i>Joint / Active Bookrunner</i> September 2024 / May 2024

Strong Balance Sheet Commitment in the Nordic Region

 \$2.75bn Revolving Credit Facility Mandated Lead Arranger & Bookrunner May 2025	ASSA ABLOY €1.6bn Revolving Credit Facility Mandated Lead Arranger April 2025	NESTE €1.3bn Revolving Credit Facility Mandated Lead Arranger & Bookrunner April 2025	 €350m Revolving Credit Facility Mandated Lead Arranger January 2025	 \$5.0bn Revolving Credit Facility Mandated Lead Arranger & Bookrunner December 2024	VATTENFALL €2.0bn Revolving Credit Facility Mandated Lead Arranger & Bookrunner November 2024
 €1.5bn Revolving Credit Facility Mandated Lead Arranger & Bookrunner November 2024	 \$5.0bn Revolving Credit Facility Joint Lead Arranger November 2024	 \$1.8bn Revolving Credit Facility Coordinator November 2023	 €900m Revolving Credit Facility Mandated Lead Arranger & Bookrunner June 2023	 €1.8bn Revolving Credit Facility Mandated Lead Arranger June 2023	 €1.2bn Revolving Credit Facility Mandated Lead Arranger & Coordinator September 2022

Expertise in Strategic Risk Solutions

Interest Rates	Credit	Foreign Exchange	Inflation
- New issue hedging - Fixed/floating mix - Structured financing	- Synthetic, lien based dynamic collateral - Counterparty default	- Strategic acquisition - Revenue, cost and financing exposure	- Hedge balance sheet equity and income - Monetising/mitigating inflation escalators