



# **Expression of Interest of Provision of Investment Banking Services to Regeringskansliet**

BNP Paribas is delighted to have the opportunity to express its interest in providing financial advisory services to Regeringskansliet. BNP Paribas is a truly Global European leader, Europe's largest bank and one of the strongest banks in the world. It has one of the largest international networks with operations in 64 countries and nearly 180,000 employees.

It has the largest local Nordic presence among foreign banks with around 1000 local employees across different businesses from Corporate and Institutional Bank (CIB), Asset Management, Insurance, Leasing, etc.

While solidly rooted in Europe, BNP Paribas Corporate & Institutional Banking offering them tailored solutions in Mergers and Acquisitions, Capital Markets, Financing, Risk Management, Cash Management, Securities Services, etc. Acting as a bridge between corporate and institutional clients, CIB aims to connect the financing needs of its corporate clients with the investment needs of its institutional clientele. As the trusted European leader in sustainable finance, and following the Group's purpose, CIB works together with its partners and clients to address the needs of a changing economy.



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# **Selected Awards and Recognitions**



BNP Paribas - best European bank in the Nordic Region with largest local presence

## **M&A Advisory**

## Nordic Inst. & Corporate M&A 2024 League Table

| Rank      | Adviser          | Value<br>(EURbn) | No. of deals |  |
|-----------|------------------|------------------|--------------|--|
| 1         | Morgan Stanley   | 46.1             | 18           |  |
| 2         | Goldman Sachs    | 33.0             | 19           |  |
| 3         | Citi             | 26.5             | 13           |  |
| 4         | JP Morgan        | 24.0             | 16           |  |
| 5         | BNP PARIBAS      | 17.9             | 11           |  |
| 6         | HSBC             | 15.9             | 2            |  |
| 7         | Deutsche Bank    | 15.2             | 7            |  |
| 8         | Grant Thornton   | 14.7             | 11           |  |
| 9         | Evercore Inc     | 14.6             | 9            |  |
| 10        | Carnegie         | 13.2             | 53           |  |
| Source: F | Source: Dealogic |                  |              |  |

## **Equity Capital Markets**

# Nordic ECM 2024 - Q1 2025 League Table

| Rank   | Bookrunner    | Value<br>(EURbn) | No. of deals |
|--|---------------|------------------|--------------|
| 1  | BNP PARIBAS   | 2.3              | 7            |
| 2  | JPMorgan      | 1.5              | 4            |
| 3  | Goldman Sachs | 1.3              | 6            |
| 4  | HSBC          | 1.1              | 1            |
| 5  | Citi          | 0.5              | 6            |
| Source: Dealogic for international banks, incl. spin-off listing |               |                  |              |

#### European ECM Q1 2025 League Table

| Rank | Bookrunner     | Values<br>(EURbn) | No. of deals |
|------|----------------|-------------------|--------------|
| 1    | Goldman Sachs  | 5.7               | 19           |
| 2    | BNP PARIBAS    | 4.3               | 28           |
| 3    | Morgan Stanley | 4.0               | 13           |
| 4    | JPMorgan       | 3.4               | 14           |
| 5    | Barclays       | 1.6               | 9            |

#### Select M&A transactions led by BNP Paribas



# Select ECM transactions led by BNP Paribas



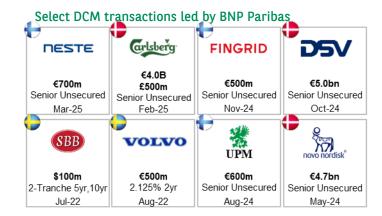




## **Debt Capital Markets**

## All Euro Bonds 2024 League Table

| Rank    | Bookrunner          | No. of deals | Value<br>(EURm) | Share<br>(%) |
|---------|---------------------|--------------|-----------------|--------------|
| 1       | BNP PARIBAS         | 683          | 121,281         | 6.7          |
| 2       | Deutsche Bank       | 592          | 110,005         | 6.1          |
| 3       | Credit Agricole CIB | 522          | 108,813         | 6.0          |
| 4       | JP Morgan           | 556          | 102,431         | 5.7          |
| 5       | Barclays            | 379          | 75,910          | 4.2          |
| 6       | Citi                | 433          | 74,818          | 4.2          |
| 7       | Societe Generale    | 406          | 74,764          | 4.1          |
| 8       | HSBC                | 441          | 70,824          | 3.9          |
| 9       | BofA Securities     | 379          | 67,068          | 3.7          |
| 10      | Goldman Sachs       | 353          | 60,414          | 3.4          |
| Source: | Bloomberg.          |              |                 |              |

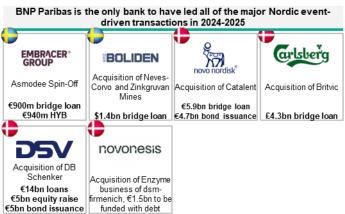


## **Loan Syndication**

#### Nordic Loan Inst. & Corporate 2024 League Table

| Rank   | Bookrunner       | Fees<br>(EURm) | No. of deals |  |
|--------|------------------|----------------|--------------|--|
| 1      | Nordea           | 24.2           | 133          |  |
| 2      | BNP PARIBAS      | 23.0           | 43           |  |
| 3      | Danske Bank      | 21.7           | 128          |  |
| 4      | JP Morgan        | 18.5           | 29           |  |
| 5      | DNB              | 14.7           | 82           |  |
| 6      | Deutsche         | 9.3            | 23           |  |
| 7      | HSBC             | 9.0            | 17           |  |
| 8      | SEB              | 8.5            | 93           |  |
| 9      | UBS              | 7.9            | 9            |  |
| 10     | CITI             | 7.8            | 27           |  |
| Source | Source: Dealogic |                |              |  |

## Select Loan Syndicate transactions led by BNP Paribas



## STRONG TRACK RECORD ACROSS SECTORS AS WELL AS GOVERNMENT TRANSACTIONS



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