



# Application to act as financial advisor to the Government of Sweden

Jefferies is pleased to express its interest in providing financial advisory services to the Government of Sweden.

Jefferies is the largest global independent full service investment bank. Jefferies provides insight, expertise and execution to investors, companies and government entities. We offer deep sector expertise across a full range of products and services in investment banking, equities, fixed income and wealth management in the Americas, Europe and the Middle East and Asia. We provide a span of advisory and underwriting services through creative and idea-driven M&A, leveraged finance, equity & equity-linked financing and restructuring & recapitalization solutions.

Our industry expertise spans a range of sectors including aerospace & defense, automotive aftermarket, autos, broker dealers & market structure, chemicals, construction & building materials, consumer products, distributions, energy, food & beverage, healthcare, industrial services, infrastructure, insurance, maritime, media & information services, metals & mining, municipal finance, packaging, power & renewables, real estate, gaming & leisure, restaurants, retailing, security services, specialty finance, technology, telecommunications and transportation & logistics.

Jefferies holds all required and valid licenses to provide services to the Government Offices of Sweden.

## Information and Contact details

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Jefferies has advised on several high profile transactions in Sweden, including EQT's minority stake sale of Anticimex. In 2017 YTD, Jefferies has advised on more Nordic IPOs than any other international investment bank, and we are number one in M&A in Sweden.

## Relevant Nordic Transactions

### Selected Mergers & Acquisitions

Industrials October 2017



**\$2,700,000,000**  
Sale of 19% stake to a group of investors led by AMF and AP6  
Joint Financial Advisor

Finance July 2017



**Undisclosed**  
Advisor to EQT on the acquisition of BlueStep Bank  
Sole Financial Advisor

Automotive Aftermarket October 2016



**\$155,000,000**  
Sale to Snap-on Incorporated  
Sole M&A Advisor

Consumer September 2016



**\$355,000,000**  
Sale to Ratos AB  
Lead M&A Advisor

Energy May 2016



**\$407,000,000**  
Sale of West Virginia assets to EQT Corporation  
Sole Financial Advisor

Mining March 2016



**\$712,000,000**  
Sale of Kevitsa mine by First Quantum Minerals  
Sole Financial Advisor

### Selected Equity Capital Markets

Healthcare Oct 2017



**\$895,000,000**  
Initial Public Offering  
Joint Bookrunner

Healthcare May 2017



**\$267,900,000**  
Initial Public Offering  
Joint Global Coordinator

Industrials May 2017



**\$416,200,000**  
Initial Public Offering  
Joint Bookrunner

Biotechnology December 2016



**\$60,000,000**  
Follow-On Offering  
Joint Global Coordinator

Healthcare September 2016



**\$117,000,000**  
Convertible Bond Offering  
Joint Global Coordinator

Industrials November 2015



**\$620,000,000**  
Initial Public Offering  
Joint Global Coordinator

## M&A League Table

## IPO League Table

### Sweden YTD 2017

Rank	Financial Advisor	Deal value (€m) <sup>(1)</sup>	#
1	<b>Jefferies</b>	<b>1,963</b>	<b>4</b>
2	Rothschild	1,307	4
3	SEB	1,159	4
4	Morgan Stanley	2,282	3
5	Goldman Sachs	2,011	3

### International Banks Nordic IPOs YTD 2017

Rank	Bookrunner	Deal value (\$m) <sup>(2)</sup>	#
1	<b>Jefferies</b>	<b>349</b>	<b>3</b>
2	Morgan Stanley	253	2
3	Goldman Sachs	177	2
4	Deutsche Bank	125	1
5	Credit Suisse	74	1

## Relevant Sector Experience (globally)

### Energy

2016

<b>€2,100,000,000</b>
Sale of a portfolio of two coal fired power plants Joint Financial Advisor

2016

<b>€1,700,000,000</b>
Sale of Blackstone's 80% equity ownership Lead Left Financial Advisor

### Transportation

2017
<b>Global Gateway South</b>
<b>\$875,000,000</b>
Advisor to EQT on the acquisition of Global Gateway South Sole Financial Advisor

2017 Pending

<b>Undisclosed</b>
Acquisition Debt Financing Sole Debt Advisor

### Consumer & Retail

2017

<b>€184,000,000</b>
Initial Public offering Joint Bookrunner

2016
<b>PLANTASJEN</b>
<b>\$355,000,000</b>
Sale to Ratos AB Lead M&A Advisor

### Media & Telecom

2017

<b>\$611,000,000</b>
Initial Public Offering Joint Bookrunner

2016

<b>€814,000,000</b>
Sale of Metroweb Italia S.p.A. to Enel Open Fiber S.p.A. Sole Financial Advisor

### Financial Institutions

2017

<b>Undisclosed</b>
Sale of Banco Popular Espanol, S.A. to Banco Santander, S.A. Joint Financial Advisor

2017

<b>Undisclosed</b>
Advisor to EQT on the acquisition of BlueStep Bank Sole Financial Advisor

### Gaming

2017

<b>\$400,000,000</b>
Term Loan Joint Bookrunner

2016

<b>€200,000,000</b>
Senior Secured Notes Offering Joint Bookrunner

### Mining

2017

<b>\$300,000,000</b>
Credit Facility Joint Lead Arranger

2016

<b>\$712,000,000</b>
Sale of Kevitsa mine by First Quantum Minerals Sole Financial Advisor

### Real Estate

2014-2017

<b>£547,000,000</b>
6 offerings Common Stock Offering Sole Bookrunner

2017

<b>£100,000,000 Notional</b>
Convertible Bond Liability Management Sole Dealer Manager

### Services

2017

<b>\$2,700,000,000</b>
Sale of 19% stake to a group of investors led by AMF and AP6 Joint Financial Advisor

2016

<b>Undisclosed</b>
Sale to TPG Sole Financial Advisor to Riverside

Source: Dealogic, Mergermarket

(1) Enterprise value between €100-€1,000m (bidder and target) ranked by number of deals.

(2) Apportioned deal value from Dealogic based on disclosed economic/underwriting split.

# Jefferies