

UB Capital's Expression of Interest to Act as Financial Advisor to the Swedish Government



UB Capital Sweden AB hereby announces its interest in offering financial advisory and transaction services to Regeringskansliet.

UB Capital specializes in providing tailored advisory services in private mergers and acquisitions with a particular focus on Nordic cross-border transactions. The advisory business covers a broad range of industry sectors, including Business Services, Consumer Goods & Retail, Industrial product services, Financial product services and TMT. The Company serves its clients in privately held and publicly listed companies from offices in Stockholm, Helsinki and Oslo.

Company Details

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Contact Persons

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Service Offering

Mergers & Acquisitions

UB Capital advises its clients on a wide range of transactions, including buy-side, sell-side, mergers, and other special situations with a focus on cross-border transactions

UB Capital's team of highly experienced and engaged professionals deliver tailored M&A processes according to client's specific needs. The M&A team combines extensive industry experience and vast network, maximizing value for its customers.

Sell-Side

Acting for target companies or selling shareholders, UB Capital provides its clients with sell-side advisory combining in-depth industry knowledge and invaluable insights from its professionals. UB Capital offer full-spectrum sell-side advisory services, including structured sales, divestments, and spin-offs.

Buy-Side

UB Capital has a strong track record of successful buy-side advisory assignments in relation to acquisitions and buy-outs. The extensive network enables the Company to identify the best-suited parties to a transaction.

Mergers

Given the extensive experience of its professionals, UB Capital is a trusted partner for merger transactions. UB Capital offers strategic merger advisory services to its clients in both privately held and publicly listed companies.

Cross-Border

UB Capital offers its clients innovative, tailor-made solutions for complex transactional needs, including cross-border M&A. UB Capital's extensive network and international presence enables UB Capital to offer its clients comprehensive cross-border advisory with a global reach.

Carve-Outs

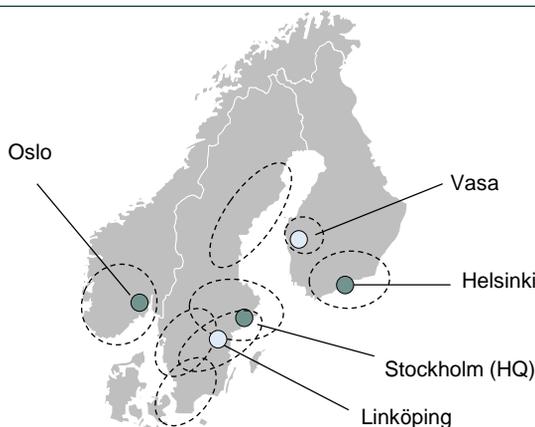
Having the right resources at hand is essential for a successful carve-out. UB Capital's experienced professionals offer strategic advice and tactical know-how for companies in relation to divestitures and sales of business units and/or divisions

Special Situations

As a trusted adviser, UB Capital's role involves not only advising clients on conventional transactions, but also on a wide array of special situations, where unconflicted advice is required

Geographical Presence

- UB Capital has a complete Nordic coverage including offices in Stockholm, Oslo, Helsinki, Linköping and Vasa
- Partners located in Norway, Sweden and Finland
- Team of 15+ professionals
- Established network of senior advisors, focusing on building pipeline and generating deal opportunities



- Country offices
- Satellite offices
- Senior Advisor network

Recent Transactions

 Pending UB Capital advised Adelis Equity Partners Fund II in the acquisition of Presto Brandsäkerhet	 Pending UB Capital acted as advisor to the owners of Aptum Holding AB in their divestment to Presto Brandsäkerhet	 2018 UB Capital acted as advisor to Altor Equity partners in the acquisition of Bokoredo AB	 2018 UB Capital advised the owners of Duell Bike Center regarding the divestment of shares to Sponsor Capital
 2018 UB Capital advised FSN Capital V regarding the acquisition of Dicom	 2018 UB Capital advised Capital V regarding the acquisition of Zetup IT	 2018 UB Capital advised FSN Capital V regarding the acquisition of the Office IT Partner Group (20 independent private companies)	 2018 UB Capital advised Triton in the acquisition of Mark & Energibygarna I Göteborg AB
 2018 UB Capital acted as advisor to Lanbrukarnas Riksförbund in the divestment of LRF Konsult AB to Altor Fund IV	 2018 UB Capital advised Adolfsen Group in the acquisition of Frösunda Group from HG Group	 2018 UB Capital advised Accent Equity 2008 regarding the divestment of Luftkontroll Energy I Örebro AB to Airteam A/S	 2018 UB Capital advised the shareholders regarding the divestment of Thor Shipping & Transport AB to Accent Equity
 2017 UB Capital advised Triton in the acquisition of Akeab from Priveq Investment Fund IV	 2017 UB Capital advised Triton in the acquisition of Akeab from Priveq Investment Fund IV	 2017 UB Capital advised Saldab IT AB's shareholders regarding the divestment of Saldab IT AB to Dustin Group	Confidential Transaction 2017 Corporate advisory assignment with a deal value of 45 MEUR

UB Capital has significant experience with investment firms as well as privately owned companies in the Nordics

Nordic M&A Advisory League Table H1/18 (Including 140 advisors)

UB Capital was ranked number 9 of 140 financial advisors in the Nordics during the first half of 2018 in terms of number of public deals performed (See table on the right).

UB Capital is the only boutique investment bank among the top 10 ranked on the list. In comparison to other boutique firms, UB Capital has an entrepreneurial spirit and seeks to find local entrepreneurs to create excellent deals.

Rank	House	Value (MEUR)	Number of Deals
1	PwC	2,787	35
2	EY	887	27
3	Deloitte	1,026	18
4	Carnegie Investment Bank AB	1,888	14
5	SEB	2,260	12
6	KPMG	0	12
7	DNB Markets	591	11
8	ABG Sundal Collier Holding ASA	789	10
9	UB Capital	850	10
10	Nordhaven Corporate Finance	54	9
11	Oaklins	0	9
12	Access Partners	1,883	8
13	Lazard	1,375	8
14	Danske Bank	722	8
15	Pareto Securities AS	325	8

Source: Mergermarket

UB Capital has significant and relevant experiences and skills to act as a financial advisor to the Swedish Government as well as having all necessary licenses and permits to provide the mentioned financial advisory